

## SeaIntel Sunday Spotlight

March 17, 2013 – Issue 103

**Weekly Indicators –**  
11. Mar – 17. Mar,  
2013

### Executive Summary

#### Success ratio of development of GRI

- We take a close analytical view at the success ratio in the implementation of General Rate Increases and Peak Season Surcharges over the past 16 months. It is a quantified fact that the success rate of GRI and PSS has been steadily declining during this period on the main trades out of Asia.

#### Suez versus Panama

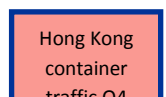
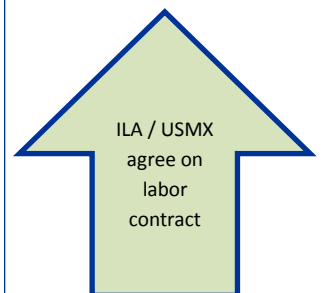
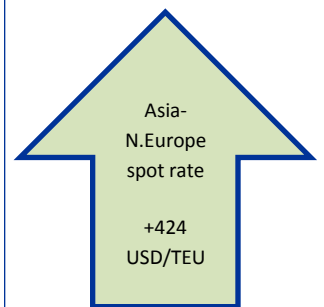
- We are seeing more Asia-USEC coast services being re-designed to take a Suez routing rather than a Panama routing. What are the pros and cons of this, and should we expect this to persist?

#### Box developments

- We take a historical view at the longevity of the liner CEO seen from the perspective of how long their "reign" has been.

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