

SeaIntel Sunday Spotlight

September 22, 2013 – Issue 129

Weekly Indicators –

16 Sep - 22 Sep 2013

Executive Summary

Mystery shopper: Index-linked contracts

We take a closer look at the possibilities for shippers wanting to enter into index-linked contracts, and find that 14 out of 20 carriers and NVOCCs offer index-linked contracts. We however also find that only 1 out of 20 companies answer consistently across 3 of their largest sales offices and their headquarter office, that they offer such contracts.

Carrier costs from delays

Catching up to delays on the headhaul carries a cost premium of more than 100% compared to catching up on the backhaul. Process related improvements can be highly significant. Even small carrier-induced delays can severely impact carrier costs, if they come on top of non-carrier controlled delays.

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SCFI

Asia to
N.Eur/Med

-91/-62 USD
per TEU

SCFI

Asia to
USWC/USEC

-25/-32 USD
per FFE

Port of Long Beach

August YTD
handling

+13.6%

Port of Los Angeles

August YTD
handling

-5.6%

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