

## SeaIntel Sunday Spotlight

May 18, 2014 – Issue 161

### Weekly Indicators –

12 – 18 May 2014

### Executive Summary

#### G6 Transpacific: Time at Sea vs. Port

We take a closer look at the coming G6 Transpacific network, and find that the G6 carriers will spend relatively the same amount of time in port vs. at sea compared with their old Transpacific network even though average vessel size will increase by more than 8%.

#### Carrier sales office productivity

We take a closer look at the carriers' global sales office network and productivity per office, and find that productivity per office on average has increased 6% since 2011, but we still see large differences between the individual carriers' number of offices and productivity per office.

#### Where is the bull case?

In these trying times of constant Doom & Gloom, we try to look for some of the more "bullish" opportunities in the industry.

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#### APL

Q1 2014 loss  
(core EBIT)  
-83 mUSD  
Q1/13: -92 mUSD

#### Hapag Lloyd

Q1 2014 loss  
-119 mEUR  
Q1/13: -94 mEUR

#### Hanjin (Liner)

Q1 2014  
Operating loss  
-35 mUSD  
Q1/13: -69 mUSD

#### Xiamen

April YTD  
volume